



# 2022 & 2023 Insurance Continuing Education

Find out why other agents say:  
"This is the **BEST** continuing education!"

REGISTER NOW!



## Get ALL Your CE for ONLY \$30!

For just \$1 a day, complete any  
or all of our online courses.

Meet your CE requirement for  
this renewal and even  
the next by purchasing  
30 days UNLIMITED  
access for just \$30.

**BEST  
Value!**

Bryan Ventures, Inc.  
141 8th Avenue South  
South Saint Paul, MN 55075

[www.bryanventures.com](http://www.bryanventures.com)

If anything in this brochure  
interests you, [CLICK](#) it and  
you will be redirected to that  
section of our website.

## Save 10% on your tuition.

Visit our website for details:  
[https://bryanventures.com/  
save-10-percent-on-insurance-  
continuing-education](https://bryanventures.com/save-10-percent-on-insurance-continuing-education)

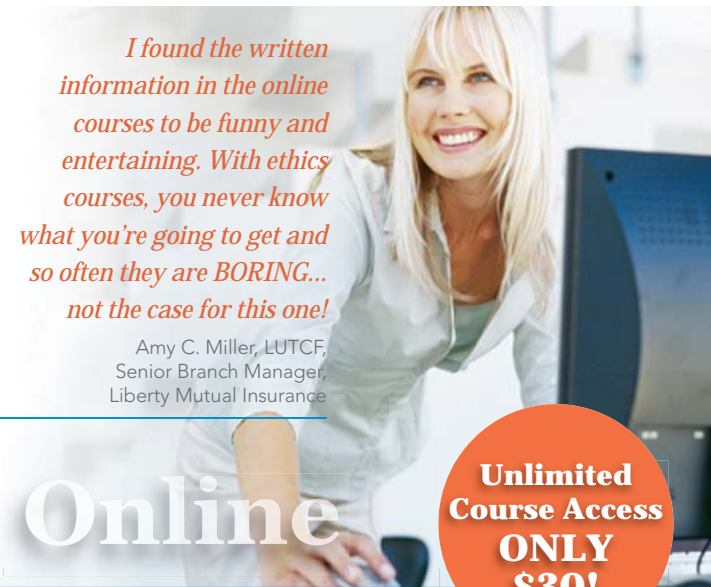
*Upbeat—NEVER boring! BEST  
learning experience I've ever had!*

Carolyn Tix, Senior Sales Account  
Specialist, BCBS of MN

## In-Person & Webinar

*My 5th year taking CE with  
Bryan Ventures...LOVE IT!*

Jacqueline Schmidt, Sales Associate,  
Farm Bureau Financial Services



*I found the written  
information in the online  
courses to be funny and  
entertaining. With ethics  
courses, you never know  
what you're going to get and  
so often they are BORING...  
not the case for this one!*

Amy C. Miller, LUTCF,  
Senior Branch Manager,  
Liberty Mutual Insurance

Live Online

Unlimited  
Course Access  
ONLY  
\$30!



# Insurance Continuing Education

## 2022-2023

Over 30 years' experience enhancing the education of insurance and investment professionals.

# 2022 - 2023

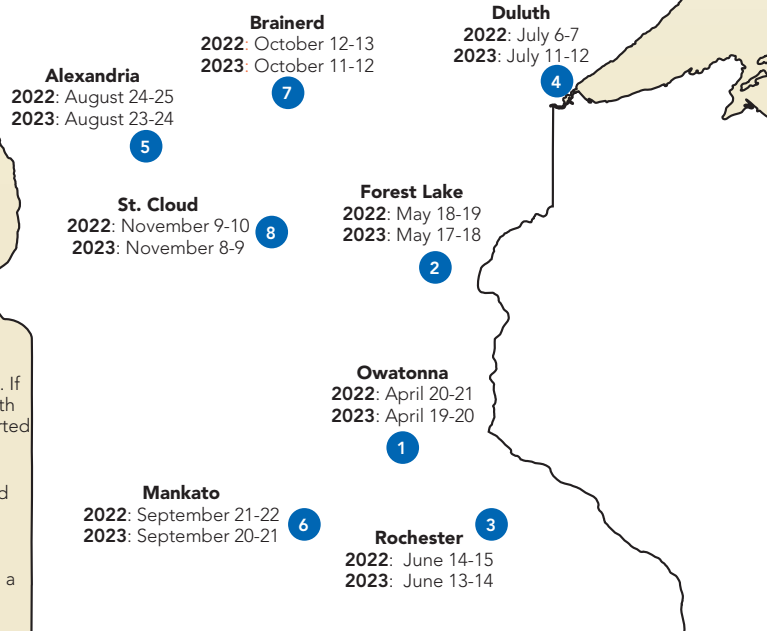
## Locations & Dates

This brochure has **LIVE LINKS**. Click any location or date to be redirected to that area of our website.

### Live Insurance CE Options:

**IN-PERSON LOCATIONS:** We will try to host the courses at the venue as intended. If class size is not sufficient or there are health risks to convening, courses may be converted to webinar.

**NO EXAM WEBINAR:** Courses instructed live in a web-based platform. No exams—same courses as our in-person classes. Access instructions provided when you register. A device with internet access and a camera for video capability required.



With several getaway locations, consider combining your CE with a vacation or golf outing!

### Bring the BEST LIVE CE to you!

If 10 or more agents in your office, agency network or community are interested, you can contract with Bryan Ventures to bring our instructors to you! You'll save over our standard tuition rates plus get the same great classes when it's convenient for your schedule.

### What other agents say:

*Fun! Seriously.*

— Fred Jensen, Financial Advisor, Edward Jones

*Bryan Ventures is the BEST INSURANCE CE! No other CE provider can match the content and engaging presentation.*

— James Walker, Old Northwest Company

*I give Bryan Ventures insurance classes FIVE STARS! They cannot be matched by any other CE provider —simply the BEST.*

— Merry Ofstad, US Bank

*Hands down the BEST INSURANCE CE classes around!*

— Greg Kaslow, First Service Insurance Agency

*BEST locations, BEST topics, BEST discussions!*

*The ONLY CE I'll use--EVER.*

— Dennis Solberg, Woodbury Financial

ACCESS   CITY	LOCATION   VENUE	DATE   CLASS DAY CODE
W Live Webinar	Internet Virtual Classroom - NO EXAM	2022: Jan 11 <b>A</b> Jan 12 <b>C</b> ~ 2023: Jan 10 <b>A</b> Jan 11 <b>C</b>
W Live Webinar	Internet Virtual Classroom - NO EXAM	2022: Jan 18 <b>B</b> Jan 19 <b>D</b> ~ 2023: Jan 17 <b>B</b> Jan 18 <b>D</b>
W Live Webinar	Internet Virtual Classroom - NO EXAM	2022: Feb 15 <b>A</b> Feb 16 <b>C</b> ~ 2023: Feb 14 <b>A</b> Feb 15 <b>C</b>
W Live Webinar	Internet Virtual Classroom - NO EXAM	2022: Feb 22 <b>B</b> Feb 23 <b>D</b> ~ 2023: Feb 21 <b>B</b> Feb 22 <b>D</b>
W Live Webinar	Internet Virtual Classroom - NO EXAM	2022: Mar 23 <b>A</b> Mar 24 <b>C</b> ~ 2023: Mar 22 <b>B</b> Mar 23 <b>D</b>
W Live Webinar	Internet Virtual Classroom - NO EXAM	2022: Mar 29 <b>B</b> Mar 30 <b>D</b> ~ 2023: Mar 28 <b>A</b> Mar 29 <b>C</b>
1 Owatonna, MN	Comfort Inn, I35 at Exit 45	2022: Apr 20 <b>A</b> Apr 21 <b>C</b> ~ 2023: Apr 19 <b>B</b> Apr 20 <b>D</b>
W Live Webinar	Internet Virtual Classroom - NO EXAM	2022: Apr 26 <b>B</b> Apr 27 <b>D</b> ~ 2023: Apr 25 <b>A</b> Apr 26 <b>C</b>
2 Forest Lake, MN	American Legion, 355 W Broadway Ave	2022: May 18 <b>B</b> May 19 <b>D</b> ~ 2023: May 17 <b>A</b> May 18 <b>C</b>
W Live Webinar	Internet Virtual Classroom - NO EXAM	2022: May 24 <b>A</b> May 25 <b>C</b> ~ 2023: May 23 <b>B</b> May 24 <b>D</b>
W Live Webinar	Internet Virtual Classroom - NO EXAM	2022: June 7 <b>B</b> June 8 <b>D</b> ~ 2023: June 6 <b>A</b> June 7 <b>C</b>
3 Rochester, MN	Centerstone Plaza Hotel, 401-6th St SW	2022: June 14 <b>A</b> June 15 <b>C</b> ~ 2023: June 13 <b>B</b> June 14 <b>D</b>
4 Duluth, MN	Clearwater Grille, 5135 North Shore Dr	2022: July 06 <b>B</b> July 07 <b>D</b> ~ 2023: July 11 <b>A</b> July 12 <b>C</b>
W Live Webinar	Internet Virtual Classroom - NO EXAM	2022: July 12 <b>A</b> July 13 <b>C</b> ~ 2023: July 18 <b>B</b> July 19 <b>D</b>
5 Alexandria, MN	Alexandria Golf Club, 2300 N Nokomis St	2022: Aug 24 <b>A</b> Aug 25 <b>C</b> ~ 2023: Aug 23 <b>B</b> Aug 24 <b>D</b>
W Live Webinar	Internet Virtual Classroom - NO EXAM	2022: Aug 30 <b>B</b> Aug 31 <b>D</b> ~ 2023: Aug 29 <b>A</b> Aug 30 <b>C</b>
6 Mankato, MN	Terrace View Golf, 19304 State Hwy 22	2022: Sept 21 <b>B</b> Sept 22 <b>D</b> ~ 2023: Sept 20 <b>A</b> Sept 21 <b>C</b>
W Live Webinar	Internet Virtual Classroom - NO EXAM	2022: Sept 22 <b>A</b> Sept 23 <b>C</b> ~ 2023: Sept 27 <b>B</b> Sept 28 <b>D</b>
7 Brainerd, MN	Super 8 Baxter, 14341 Edgewood Drive	2022: Oct 12 <b>A</b> Oct 13 <b>C</b> ~ 2023: Oct 11 <b>B</b> Oct 12 <b>D</b>
W Live Webinar	Internet Virtual Classroom - NO EXAM	2022: Oct 26 <b>B</b> Oct 27 <b>D</b> ~ 2023: Oct 25 <b>A</b> Oct 26 <b>C</b>
8 St. Cloud, MN	Quality Inn, 4040 Second Street South	2022: Nov 9 <b>B</b> Nov 10 <b>D</b> ~ 2023: Nov 8 <b>A</b> Nov 9 <b>C</b>
W Live Webinar	Internet Virtual Classroom - NO EXAM	2022: Nov 16 <b>A</b> Nov 17 <b>C</b> ~ 2023: Nov 15 <b>B</b> Nov 16 <b>D</b>
W Live Webinar	Internet Virtual Classroom - NO EXAM	2022: Dec 05 <b>A</b> Dec 06 <b>B</b> Dec 07 <b>C</b> Dec 08 <b>D</b> 2023: Dec 04 <b>A</b> Dec 05 <b>B</b> Dec 06 <b>C</b> Dec 07 <b>D</b>



Simply the BEST CE!

— Scott Neudecker,  
Woodbury Financial

The time in class passed quickly—very useful information. Definitely one of the BEST CE courses I've attended!

James Koca, Agency Manager,  
Necedah Insurance Agency

## The BEST Service!

- Credits reported daily—often within hours of course completion
- You'll get your certificate immediately after all of our classes
- Staff available most evenings & weekends via email to assist you
- Easy to follow online technical support available 24/7

# 2022 & 2023

## Live Classes

Each course is a 4-credit hour offering approved for Iowa, Minnesota, and Wisconsin insurance CE.

DAY	A	B	C	D
8:00 a.m. to 11:50 a.m.	What In The World Should We Do About Healthcare	Exceeding Retirement Goals	Creating Prosperity	MA Eligibility & LTC Partnership
12:45 p.m. to 4:35 p.m.	Social Security & Other Developed Nations	How to Become a Millionaire	Ethics: What is Right?	Working with Ethics

Classes are approved for four hours Insurance Continuing Education (CE) in Iowa, Minnesota, and Wisconsin regardless of the location you attend. The two courses with ETHICS in the title meet the ethics requirement for IA, MN & WI resident agents and both can be taken in the same renewal period. MA Eligibility & LTC Partnership satisfies the subsequent 4 hour refresher course for the "MA Eligibility & the LTC Partnership Program" in Iowa and Minnesota.

### Creating Prosperity

Your clients' financial future looks brighter when the economy is prosperous. We will examine key financial and economic indicators and legislation of prosperous eras to determine how to create prosperity for your clients.

### Exceeding Retirement Goals

Most of us work hard all of our lives to finally enjoy retirement. We take a look at pivotal ways to ensure we can help our clients surpass their ideals by considering the science of good health in older ages, getting the most out of our savings, and finding low-cost areas to live.

### How to Become a Millionaire

People have been working hard to accumulate wealth throughout the ages, yet few ever find their way to financial freedom. In this course, we'll look at a few key books and methods to share the secrets of how you and your clients can become millionaires.

### Ethics: What is Right?\*

It should be simple, but it's not always easy to determine the "right" course of action. Sometimes our bias and preconceived notions point us in the wrong direction. As we further consider ethical concepts like fairness and equality, we will try to define, "What is right?"

### Working with Ethics\*

The double meaning is intended: We will "work" through several ethical questions to better determine how to uphold ethical standards in the workplace.

\*These courses meet the ethics requirement in IA, MN, & WI.

### What In The World Should We Do About Healthcare?

In ranking after ranking, America lags behind other developed nations in offering affordable healthcare solutions. By looking at what other countries are doing right, and why America doesn't measure up, we hope to lend answers to the question, "What should we do about healthcare?"

### Social Security & Other Developed Nations

Social Security is the backbone of American retirement planning. In this course, we'll learn more about the history of this pivotal program as well as current financing updates. We'll also consider what our global partners are doing in the world of Social Insurance to answer the question, "How does retirement planning in the US stack up?"

### MA Eligibility and LTC Partnership Program

The market of LTC Insurance is constantly changing and the Medical Assistance (MA) Partnership initiative is at the forefront. This course offers current information on partnership legislation, but also enhances your education of the senior market so you are better able to inform your clients of various coverage options.

Satisfies the subsequent 4 hour refresher course for the "MA Eligibility & the LTC Partnership Program" in Iowa and Minnesota. Also approved for MN Mortuary Science General CE.

We offer CE classes that give agents:

information of value to your business or personal finances

involvement in your learning experience

entertaining and engaging presentations

interesting topics with relevant examples

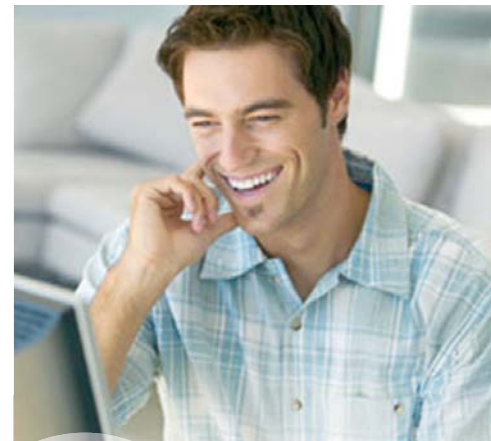
Great value for live insurance CE

Snacks & refreshments provided

Convenient with easy access

Get ALL your required insurance CE LIVE including ethics and the required MA Eligibility & LTC Partnership.

## Online Classes



ANYTIME, ANYWHERE with NO LIMIT to access!

# Convenient

# Easy

Only T/F questions, with three test attempts, and the test questions never change!

Sample Questions throughout the material.

Many on the final exam.

Sign On TODAY  
And find out why other agents say,  
"This is the BEST CE!"

Photos are for illustrative purposes only and all persons shown are models.



# Registration

## Wondering How The Online Courses Work?

Test drive our **EASY** online courses with our SAMPLE DEMO:  
<https://bryanventures.com/easiest-online-insurance-continuing-education>

Classroom tuition includes snacks and refreshments!  
 To keep our tuition affordable, we no longer provide lunch.

## Easy Registration Options:

1. Web: [www.bryanventures.com](http://www.bryanventures.com)
2. Mail: Bryan Ventures, Inc.  
141 8th Avenue South  
South Saint Paul, MN 55075-2207
3. Fax: 651-257-8795
4. Call: 651-257-8799 (or text)
5. Email: [customerservice@bryanventures.com](mailto:customerservice@bryanventures.com)

### Live Tuition (In-Person & Webinar)

- All 24 LIVE CE . . . . . \$ 275.00
- 20 Hours: Five Classes. . . . . \$ 250.00
- 16 Hours: Four Classes . . . . . \$ 225.00
- 12 Hours: Three Classes . . . . . \$ 175.00
- 8 Hours: Two Classes . . . . . \$ 120.00
- 4 Hours: One Class . . . . . \$ 65.00

### 24 Credit Combo

- (16 Classroom & 8 Online) . . . . \$ 260.00
- (12 Classroom & 12 Online) . . . \$ 215.00

### Online Tuition

- 30 Days Unlimited Access. . . . . \$ 30.00
- All 24 CE Credits Online . . . . . \$ 45.00
- Individual Courses . . . . \$10.00 to \$ 30.00

### NAIC Reporting Fee (WI & IA only)

Per credit hour . . . . . \$1.25

### Recreate Certificate

Replace a lost certificate . . . . . \$20.00

Classroom tuition rates are per agent. Credits cannot be divided between multiple agents to receive volume discount. Cancellations or registration changes should be submitted two weeks prior the the meeting date. If you choose to pay the day of class for any of our classroom courses, the tuition will be 20% higher than the quoted prices. Refunds and some special requests may be subject to other fees and are available at: <https://bryanventures.com/insurance-course-tuition>

## COURSE INFORMATION INSIDE

### 30 days UNLIMITED ACCESS—\$30

For just \$1 a day, complete any or all of our 20+ approved online CE courses totaling nearly 100 credit hours. Meet your CE requirement for this renewal and even the next with one of the lowest tuition offers in the industry! **BEST PRICE ANYWHERE!**

### Referrals Pay!

Share our course information with other agents. Register together and the whole group receives lower tuition. Visit our website for details.

## Participant Information

Name \_\_\_\_\_ License Renewal Date \_\_\_\_\_

Resident State \_\_\_\_\_ License # \_\_\_\_\_

National Producer # \_\_\_\_\_ Phone \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Email Address \_\_\_\_\_

## Method of Payment

Check    Credit Card:  VISA    MasterCard    Discover    AmEx

Card No. \_\_\_\_\_

Signature \_\_\_\_\_

Name on Card \_\_\_\_\_

Billing Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

AVS Code \_\_\_\_\_ Exp. Date \_\_\_\_\_

### Classroom Course Selection 4 Insurance CE credits per half day

Location #1 \_\_\_\_\_ Date(s) \_\_\_\_\_

**DAY A**  World Healthcare   **DAY B**  Exceed Retirement   **DAY C**  Creating Prosperity   **DAY D**  MA & LTCP  
 Social Security & Other Nations    Become a Millionaire    Ethics: Is that Right?    Working w/ Ethics

Location #2 \_\_\_\_\_ Date(s) \_\_\_\_\_

**DAY A**  World Healthcare   **DAY B**  Exceed Retirement   **DAY C**  Creating Prosperity   **DAY D**  MA & LTCP  
 Social Security & Other Nations    Become a Millionaire    Ethics: Is that Right?    Working w/ Ethics

### Online Course Selection Sample - Complete list on our website.

- |  |   |  |
|--|---|--|
| <input type="checkbox"/> <b>MA / LTC Partnership**</b> .....\$30<br>8 hrs. Ins. CE MN      | <input type="checkbox"/> <b>A Question of Ethics**</b> .....\$20<br>4 hrs. Ins. CE MN                 | <input type="checkbox"/> <b>Toy Insurance</b> .....\$15<br>3 hrs. Ins. CE MN         |
| <input type="checkbox"/> <b>Retirement Planning</b> .....\$28<br>7 hrs. Ins. CE MN         | <input type="checkbox"/> <b>Annuity Suitability &amp; Disclosure**</b> .....\$20<br>4 hrs. Ins. CE MN | <input type="checkbox"/> <b>Ethical Insurance*</b> .....\$15<br>3 hrs. Ins. CE MN    |
| <input type="checkbox"/> <b>Credit Crisis</b> .....\$24<br>6 hrs. Ins. CE MN               | <input type="checkbox"/> <b>Common Errors**</b> .....\$20<br>4 hrs. Ins. CE MN                        | <input type="checkbox"/> <b>Limit Liability</b> .....\$15<br>3 hrs. Ins. CE MN       |
| <input type="checkbox"/> <b>SS &amp; Medicare</b> .....\$24<br>6 hrs. Ins. CE MN           | <input type="checkbox"/> <b>IRAs</b> .....\$20<br>4 hrs. Ins. CE                                      | <input type="checkbox"/> <b>Natural Disasters</b> .....\$10<br>2 hrs. Ins. CE MN     |
| <input type="checkbox"/> <b>Tax-Favored Health Plans</b> ..\$24<br>6 hrs. Ins. CE MN       | <input type="checkbox"/> <b>MA / LTC Partnership**</b> .....\$20<br>4 hrs. Ins. CE MN                 | <input type="checkbox"/> <b>Financial Stability**</b> .....\$10<br>2 hrs. Ins. CE MN |
| <input type="checkbox"/> <b>Auto Ins &amp; Credit Score</b> .....\$25<br>5 hrs. Ins. CE MN | <input type="checkbox"/> <b>Real Estate Investments</b> ....\$20<br>4 hrs. Ins. CE MN                 | <input type="checkbox"/> <b>Funding LTC</b> .....\$10<br>2 hrs. Ins. CE MN           |
| <input type="checkbox"/> <b>Money Matters</b> .....\$25<br>5 hrs. Ins. CE MN               | <input type="checkbox"/> <b>Entertaining Ethics*</b> .....\$20<br>4 hrs. Ins. CE MN                   | <input type="checkbox"/> <b>Asset Allocation</b> .....\$10<br>2 hrs. Ins. CE MN      |
| <input type="checkbox"/> <b>College Funding</b> .....\$25<br>5 hrs. Ins. CE MN             | <input type="checkbox"/> <b>Capital Gains</b> .....\$15<br>3 hrs. Ins. CE MN                          | <input type="checkbox"/> <b>Reverse Mortgages</b> .....\$10<br>2 hrs. Ins. CE MN     |
|  |   | <input type="checkbox"/> <b>Umbrella Policies</b> .....\$5<br>1 hr. Ins. CE MN       |

\*Indicates course either meets the ethics requirement in MN or the MN LTC refresher requirement or the MN Annuity Suitability requirement. \*\*Indicates MN Mortuary Science General CE approval

**\$40 will be added to mail or fax registrations with credit card information for us to process.** Submitted registration forms for online classes also must pay this fee (even if paying by check). To avoid this charge, register at our website, or send a check with live CE registrations.

### Bundle Purchase

- All 24 Credits Classroom \$275                      Total \_\_\_\_\_
- 24 Combo Credits (16 Class/8 Online) \$260    Total \_\_\_\_\_
- 24 Combo Credits (12 Class/12 Online) \$220    Total \_\_\_\_\_

### Classroom

# of Hours \_\_\_\_\_      Enter tuition from chart in top section \_\_\_\_\_

### Online

- 30 Days UNLIMITED ACCESS for ONLY \$30  
*Credit validation for this option expires 30 days from purchase.*
  - All 24 CE Credits Online \$45                      Total \_\_\_\_\_  
*Online CE hours NEVER expire—use them for this renewal or even the next!*
- # of Credits \_\_\_\_\_                      Total \_\_\_\_\_

### NAIC Reporting Fee (IA & WI ONLY) REQUIRED

Add per credit hour      \$ 1.25                      Total \_\_\_\_\_