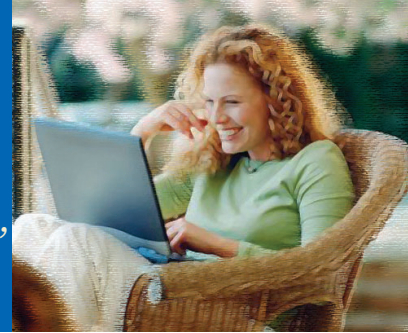




2023 Insurance Continuing Education

Find out why other agents say:
"This is the **BEST** continuing education!"

REGISTER NOW!



Get ALL Your CE for ONLY \$30!

For just \$1 a day, complete any
or all of our online courses.

Meet your CE requirement for
this renewal and even
the next by purchasing
30 days UNLIMITED
access for just \$30.

**BEST
Value!**

Bryan Ventures, Inc.
141 8th Avenue South
South Saint Paul, MN 55075

www.bryanventures.com

This brochure is interactive.
Click on something that interests
you and you will be redirected to
that area of our website.

Save 10% on your tuition.

Visit our website for details:
[https://bryanventures.com/
save-10-percent-on-insurance-
continuing-education](https://bryanventures.com/save-10-percent-on-insurance-continuing-education)

*Upbeat—NEVER boring! BEST
learning experience I've ever had!*

Carolyn Tix, Senior Sales Account
Specialist, BCBS of MN

In-Person & Webinar

*My 5th year taking CE with
Bryan Ventures...LOVE IT!*

Jacqueline Schmidt, Sales Associate,
Farm Bureau Financial Services



*I found the written
information in the online
courses to be funny and
entertaining. With ethics
courses, you never know
what you're going to get and
so often they are BORING...
not the case for this one!*

Amy C. Miller, LUTCF,
Senior Branch Manager,
Liberty Mutual Insurance

Live Online

Unlimited
Course Access
ONLY
\$30!



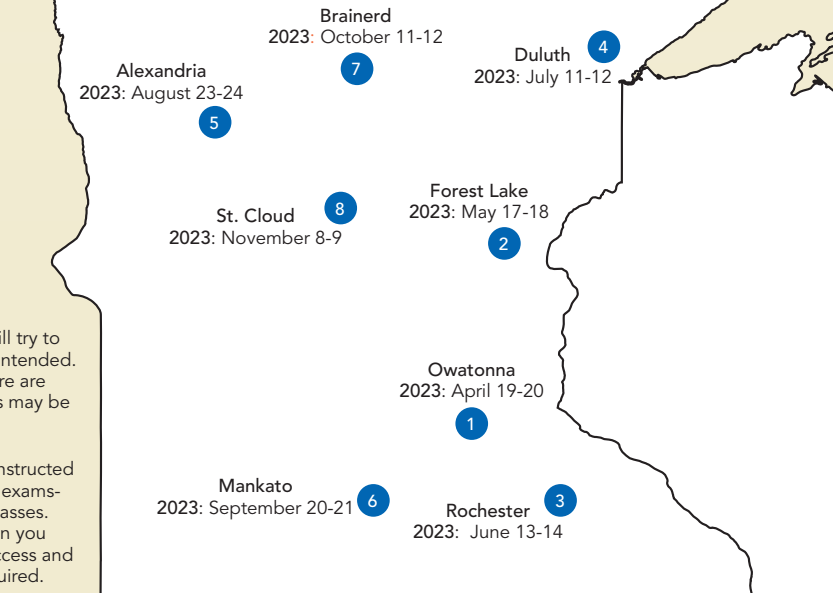
Insurance Continuing Education

2023

Over 30 years' experience enhancing the education of insurance and investment professionals.

2023

Locations & Dates



Live Insurance CE Options:

IN-PERSON LOCATIONS: We will try to host the courses at the venue as intended. If class size is not sufficient or there are health risks to convening, courses may be converted to webinar.

NO EXAM WEBINAR: Courses instructed live in a web-based platform. No exams--same courses as our in-person classes. Access instructions provided when you register. A device with internet access and a camera for video capability required.

With several getaway locations, consider combining your CE with a vacation or golf outing!

Look for NEW DESTINATION CE classes

Starting in 2024, Bryan Ventures will offer insurance CE courses in sunny Mazatlan. Vacation packages vary--morning class purchase is separate. Anyone can travel with us--one need not be an insurance agent to travel with us.

What other agents say:

Fun! Seriously.

— Fred Jensen, Financial Advisor, Edward Jones

Bryan Ventures is the BEST INSURANCE CE! No other CE provider can match the content and engaging presentation.

— James Walker, Old Northwest Company

I give Bryan Ventures insurance classes FIVE STARS! They cannot be matched by any other CE provider --simply the BEST.

— Merry Ofstad, US Bank

Hands down the BEST INSURANCE CE classes around!

— Greg Kaslow, First Service Insurance Agency

BEST locations, BEST topics, BEST discussions!

The ONLY CE I'll use--EVER.

— Dennis Solberg, Woodbury Financial

| ACCESS CITY | LOCATION VENUE | DATE CLASS DAY CODE |
|-------------------|--|----------------------------------|
| W Live Webinar | Internet Virtual Classroom - NO EXAM | Jan 10 (A) Jan 11 (C) |
| W Live Webinar | Internet Virtual Classroom - NO EXAM | Jan 24 (B) Jan 30 (D) |
| W Live Webinar | Internet Virtual Classroom - NO EXAM | Feb 14 (A) Feb 15 (C) |
| W Live Webinar | Internet Virtual Classroom - NO EXAM | Feb 21 (B) Feb 22 (D) |
| W Live Webinar | Internet Virtual Classroom - NO EXAM | Mar 22 (B) Mar 23 (D) |
| W Live Webinar | Internet Virtual Classroom - NO EXAM | Mar 28 (A) Mar 29 (C) |
| 1 Owatonna, MN | Comfort Inn, I35 at Exit 45 | Apr 19 (B) Apr 20 (D) |
| W Live Webinar | Internet Virtual Classroom - NO EXAM | Apr 25 (A) Apr 26 (C) |
| 2 Forest Lake, MN | American Legion, 355 W Broadway Ave | May 17 (A) May 18 (C) |
| W Live Webinar | Internet Virtual Classroom - NO EXAM | May 23 (B) May 24 (D) |
| W Live Webinar | Internet Virtual Classroom - NO EXAM | June 6 (A) June 7 (C) |
| 3 Rochester, MN | Centerstone Plaza Hotel, 401-6th St SW | June 13 (B) June 14 (D) |
| 4 Duluth, MN | Clearwater Grille, 5135 North Shore Dr | July 11 (A) July 12 (C) |
| W Live Webinar | Internet Virtual Classroom - NO EXAM | July 18 (B) July 19 (D) |
| 5 Alexandria, MN | Broadway Event Center, 115-30th Ave E | Aug 23 (B) Aug 24 (D) |
| W Live Webinar | Internet Virtual Classroom - NO EXAM | Aug 29 (A) Aug 30 (C) |
| 6 Mankato, MN | Terrace View Golf, 19304 State Hwy 22 | Sept 20 (A) Sept 21 (C) |
| W Live Webinar | Internet Virtual Classroom - NO EXAM | Sept 27 (B) Sept 28 (D) |
| 7 Brainerd, MN | Super 8 Baxter, 14341 Edgewood Drive | Oct 11 (B) Oct 12 (D) |
| W Live Webinar | Internet Virtual Classroom - NO EXAM | Oct 25 (A) Oct 26 (C) |
| 8 St. Cloud, MN | Quality Inn, 4040 Second Street South | Nov 8 (A) Nov 9 (C) |
| W Live Webinar | Internet Virtual Classroom - NO EXAM | CANCELLED |
| W Live Webinar | Internet Virtual Classroom - NO EXAM | Dec 12 (A) Dec 14 (C) |
| W Live Webinar | REQUIRED Best Interest for Annuity Sales | May 31, Jun 15, Jun 22, & Jun 29 |



2023 Live Classes

Each course is a 4-credit hour offering approved for Iowa, Minnesota, and Wisconsin insurance CE.

| DAY | A | B | C | D |
|-------------------------|---|-----------------------------|------------------------|----------------------------------|
| 8:00 a.m. to 11:50 a.m. | What In The World Should We Do About Healthcare | Exceeding Retirement Goals | Creating Prosperity | MA Eligibility & LTC Partnership |
| 12:45 p.m. to 4:35 p.m. | Social Security & Other Developed Nations | How to Become a Millionaire | Ethics: What is Right? | Working with Ethics |

Classes are approved for four hours Insurance Continuing Education (CE) in Iowa, Minnesota, and Wisconsin regardless of the location attended. The two courses with ETHICS in the title meet the ethics requirement for IA, MN & WI resident agents and both can be taken in the same renewal period. MA Eligibility & LTC Partnership satisfies the subsequent 4 hour refresher course for the "MA Eligibility & the LTC Partnership Program" in Iowa and Minnesota.

Annuity Best Interest Standards **REQUIRED**

If you sell annuities in Minnesota, you need this required course before June 30, 2023. More information: <https://bryanventures.com/required-minnesota-annuity-course-three-approved-classes/>

Creating Prosperity

Your clients' financial future looks brighter when the economy is prosperous. We will examine key financial and economic indicators and legislation of prosperous eras to determine how to create prosperity for your clients.

Exceeding Retirement Goals

Most of us work hard all of our lives to finally enjoy retirement. We take a look at pivotal ways to ensure we can help our clients surpass their ideals by considering the science of good health in older ages, getting the most out of our savings, and finding low-cost areas to live.

How to Become a Millionaire

People have been working hard to accumulate wealth throughout the ages, yet few ever find their way to financial freedom. In this course, we'll look at a few key books and methods to share the secrets of how you and your clients can become millionaires.

Ethics: What is Right?*

It should be simple, but it's not always easy to determine the "right" course of action. Sometimes our bias and preconceived notions point us in the wrong direction. As we further consider ethical concepts like fairness and equality, we will try to define, "What is right?"

Working with Ethics*

The double meaning is intended: We will "work" through several ethical questions to better determine how to uphold ethical standards in the workplace.

*These courses meet the ethics requirement in IA, MN, & WI.

Simply the **BEST CE!**

— Scott Neudecker,
Woodbury Financial

The time in class passed quickly – very useful information. Definitely one of the BEST CE courses I've attended!

James Koca, Agency Manager,
Necedah Insurance Agency

The BEST Service!

- Credits reported daily—often within hours of course completion
- You'll get your certificate immediately after all of our classes
- Staff available most evenings & weekends via email to assist you
- Easy to follow online technical support available 24/7

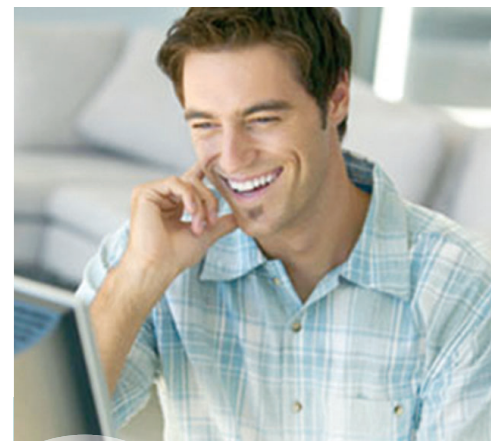
Great value for live insurance CE

Snacks & refreshments provided

Convenient with easy access

Get ALL your **REQUIRED** insurance CE including ethics, MA/LTC Partnership, and the NEW NAIC Annuity course

Online Classes



ANYTIME, ANYWHERE with NO LIMIT to access!
Convenient
Easy

Only T/F questions, with three test attempts, and the test questions never change!

Sample Questions throughout the material.

Many on the final exam.

Sign On TODAY
And find out why other agents say,
"This is the BEST CE!"

Photos are for illustrative purposes only and all persons shown are models.

We offer CE classes that give agents:

- Information of value to your business or personal finances
- Involvement in your learning experience
- Entertaining and engaging presentations
- Interesting topics with relevant examples

Registration

Wondering How The Online Courses Work?

Test drive our **EASY** online courses with our SAMPLE DEMO:
<https://bryanventures.com/easiest-online-insurance-continuing-education>



Live Tuition (In-Person & Webinar)

- All 24 LIVE CE \$ 275.00
- 20 Hours: Five Classes. \$ 250.00
- 16 Hours: Four Classes \$ 225.00
- 12 Hours: Three Classes \$ 175.00
- 8 Hours: Two Classes \$ 120.00
- 4 Hours: One Class \$ 65.00

Classroom tuition rates are per agent. Credits cannot be divided between multiple agents to receive volume discount. Cancellations or registration changes are subject to a \$25 reschedule fee and should be submitted two weeks prior the the meeting date. If you choose to pay the day of class, the tuition could be 20% higher than the quoted prices. Refunds and some special requests may be subject to other fees and are available at: <https://bryanventures.com/insurance-course-tuition>

24 Credit Combo

- (16 Classroom & 8 Online) \$ 260.00
- (12 Classroom & 12 Online) . . . \$ 215.00

Online Tuition

- 30 Days Unlimited Access. \$ 30.00
- All 24 CE Credits Online \$ 45.00
- Individual Courses \$10.00 to \$ 30.00

NAIC Reporting Fee (WI & IA only)

Per credit hour \$1.25

Recreate Certificate

Replace a lost certificate \$20.00

Easy Registration Options:

1. Web: www.bryanventures.com
2. Mail: Bryan Ventures, Inc.
141 8th Avenue South
South Saint Paul, MN 55075-2207
3. Fax: 651-257-8795
4. Call: 651-257-8799 (or text)
5. Email: customerservice@bryanventures.com

COURSE INFORMATION INSIDE

30 days UNLIMITED ACCESS—\$30

For just \$1 a day, complete any or all of our 20+ approved online CE courses totaling nearly 100 credit hours. Meet your CE requirement for this renewal and even the next with one of the lowest tuition offers in the industry! **BEST PRICE ANYWHERE!**

Referrals Pay!

Share our course information with other agents. Register together and the whole group receives lower tuition. Visit our website for details.

Participant Information

Name _____ License Renewal Date _____

Resident State _____ License # _____

National Producer # _____ Phone _____

Address _____

City _____ State _____ Zip _____

Email Address _____

Method of Payment

Check Credit Card: VISA MasterCard Discover AmEx

Card No. _____

Signature _____

Name on Card _____

Billing Address _____

City _____ State _____ Zip _____

AVS Code _____ Exp. Date _____

Classroom Course Selection 4 Insurance CE credits per half day

Location #1 _____ Date(s) _____

- DAY A World Healthcare DAY B Exceed Retirement DAY C Creating Prosperity DAY D MA & LTCP
 Social Security & Other Nations Become a Millionaire Ethics: Is that Right? Working w/ Ethics

Location #2 _____ Date(s) _____

- DAY A World Healthcare DAY B Exceed Retirement DAY C Creating Prosperity DAY D MA & LTCP
 Social Security & Other Nations Become a Millionaire Ethics: Is that Right? Working w/ Ethics

Online Course Selection Sample - Complete list on our website.

- | | | |
|--|---|--|
| <input type="checkbox"/> MA / LTC Partnership***.....\$30 8 hrs. Ins. CE MN | <input type="checkbox"/> A Question of Ethics***.....\$20 4 hrs. Ins. CE MN | <input type="checkbox"/> Toy Insurance.....\$15 3 hrs. Ins. CE MN |
| <input type="checkbox"/> Retirement Planning.....\$28 7 hrs. Ins. CE MN | <input type="checkbox"/> Best Interest Standards*.....\$30 4 hrs. Ins. CE MN | <input type="checkbox"/> Ethical Insurance*.....\$15 3 hrs. Ins. CE MN |
| <input type="checkbox"/> Credit Crisis.....\$24 6 hrs. Ins. CE MN | <input type="checkbox"/> Common Errors**.....\$20 4 hrs. Ins. CE MN | <input type="checkbox"/> Limit Liability.....\$15 3 hrs. Ins. CE MN |
| <input type="checkbox"/> SS & Medicare.....\$24 6 hrs. Ins. CE MN | <input type="checkbox"/> IRAs.....\$20 4 hrs. Ins. CE | <input type="checkbox"/> Natural Disasters.....\$10 2 hrs. Ins. CE MN |
| <input type="checkbox"/> Tax-Favored Health Plans....\$24 6 hrs. Ins. CE MN | <input type="checkbox"/> MA / LTC Partnership***.....\$20 4 hrs. Ins. CE MN | <input type="checkbox"/> Financial Stability**.....\$10 2 hrs. Ins. CE MN |
| <input type="checkbox"/> Auto Ins & Credit Score.....\$25 5 hrs. Ins. CE MN | <input type="checkbox"/> Real Estate Investments.....\$20 4 hrs. Ins. CE MN | <input type="checkbox"/> Funding LTC.....\$10 2 hrs. Ins. CE MN |
| <input type="checkbox"/> Money Matters.....\$25 5 hrs. Ins. CE MN | <input type="checkbox"/> Entertaining Ethics*.....\$20 4 hrs. Ins. CE MN | <input type="checkbox"/> Asset Allocation.....\$10 2 hrs. Ins. CE MN |
| <input type="checkbox"/> College Funding.....\$25 5 hrs. Ins. CE MN | <input type="checkbox"/> Capital Gains.....\$15 3 hrs. Ins. CE MN | <input type="checkbox"/> Reverse Mortgages.....\$10 2 hrs. Ins. CE MN |
| | | <input type="checkbox"/> Umbrella Policies..... \$5 1 hr. Ins. CE MN |

*indicates course either meets the ethics requirement in MN or the MN LTC refresher requirement or the NEW MN NAIC Annuity requirement. **indicates MN Mortuary Science General CE approval

A \$40 will be added to mail or fax registrations. This ensures you receive all access information and updates. To avoid this charge, please register at our website.

Bundle Purchase

- All 24 Credits Classroom \$275 Total _____
- 24 Combo Credits (16 Class/8 Online) \$260 Total _____
- 24 Combo Credits (12 Class/12 Online) \$220 Total _____

Classroom

of Hours _____ Enter tuition from chart in top section _____

Online

30 Days UNLIMITED ACCESS for ONLY \$30
 Credit validation for this option expires 30 days from purchase.

All 24 CE Credits Online \$45 Total _____
 Online CE hours NEVER expire—use them for this renewal or even the next!

of Credits _____ Total _____

NAIC Reporting Fee (IA & WI ONLY) REQUIRED

Add per credit hour \$ 1.25 Total _____